

Introduction

- Running your business in an efficient and cost effective manner is vital to its success and profitability.
- However, the significant distances between businesses and their Clients that are common in today's global economy can present many challenges.
- TIG provide an effective alternative to sending your own staff.
- TIG enables businesses to gain the benefits of on site representation while maintaining an efficient and cost effective business operation.

Background

- Tri international group (TIG) Egypt is an Egyptian private firm which has a wide experience in international trade, procurement, import & export and company agencies.
- Sister company tri international group Canada which has a wide experience in international trade & general educational services.
- Management of major programs.
- Market study.
- Barter deal and offset.
- Technical evaluation.
- Technical and price negotiation.
- Us fms guide lines and regulation
- Coo production contracts and programs.
- Shipping, insurance and tax exemption upstream activities including seismic, drilling and pipeline construction management and organization of vehicle production, repair and reconditioning units for all types of vehicles, equipment's and heavy trucks.
- Managing, organizing and controlling of vehicle depots including strong system and continuous supply feasibility studies for industrial activities and production projects.
- Planning of spare parts and material requirements for vehicle repair and services and annual financial scheme.

Benefits

1-Faster Response

From our location in EGYPT, we provide fast, efficient responses, typically in less time than sending your own staff.

2- Accurate, Timely Feedback

As your on – site representation we are your eyes and ears, giving you reliable, real time information ensuring you get the information you need and monitoring recovery plans .

3- Improved Productivity and Efficiency

With your staff not having to leave their normal roles, schedule and planning disruptions are minimized with less distraction your business focus stays on meeting your own customer commitments and milestones

4- Enhanced Information Flow

Face – to – face communication offers a more effective alternative to managing issues by phone, fax and e – mail by facilitating better communication we ensure all parties are working with current information, making scheduling and planning more realistic

5- Ability to Be Proactive

TIG makes it easier to locate, and to head – off issues before they become problems.

6- Follow – Up Visits

Whether we work to an existing schedule / recovery plan, or develop one ourselves, our location makes it both practical and realistic to make regular follow – up visits to monitor and report progress against that plan.

7- Enhanced Cost – Effectiveness

Reduce the cost and disruption to your staff and also make follow – up visits practical and easier to justify.

Profile

TIG is headed by Maj. General (Ret.) Eng. Khaled Metwally Major Positions occupied & Experience:

- Armament Authority Chief assistant for procurement 2001-2004
- Armament Authority Chief assistant for industrialization 2000-2001
- Director of Egyptian procurement office, Washington DC 1995-1997
- Foreign Trade Branch, Egyptian Minster of Defense 1994 1995
- Contracting officer 1990-1995 TIG has a distinguished Consultants team
- General (Ret.)Eng. Mohamed Ibrahim (General Manager) Major Positions occupied & Experience: Armament Authority Chief of FMS branch 2002-2003 Armament Authority Chief of Land Forces FMS branch 2000- 2002
- Gen.(Ret) Fathalla Shaheen (Import & export Manager) Major Positions occupied & Experience: Consular for the ministry of foreign affairs 1990 – 1991. MOD foreign relations branch. General Manager for food Industries Company.
 TIG has a distinguished Consultants team
- Gen.(Ret) Mohamed Mahmoud Khalil (Vehicle Dep. Manager) Major Positions occupied & Experience: Manger of main repair workshop. After sales services general manager for KIA Motors After sales services manager for Egypt. Arab British company Dealer of MAZ, OKA, ODA Managing director (Inter Tekno).
- General (Ret.) Eng. Wagdy A. Salem (Consultant) Major Positions occupied & Experience: Armament Authority Chief of FMS branch 1995-1999 General (Ret.) Eng. Ibrahim Abo El-Magd (Consultant)

TIG has a distinguished Consultants team

- General (Ret.) Eng. Ibrahim Abo El-Magd (Consultant) Major Positions occupied & Experience: Armament Authority Chief of Contracting branch 2002-2003 Contracting officer 1990-1995
- Chemical Eng. Omer El Gohary (Consultant) Major Positions occupied & Experience: 8 years' experience with major oil companies in Egypt.

Services

Monitoring & Providing

All information concerning business conditions and business opportunities in Egypt.

All appropriate marketing techniques and methods in Egypt.

All information and advice concerning the governmental regulations and the changes in these regulations.

Advice and assistance concerning the expansion activities within Egypt.

Present and future performance and characteristics of the products and services so that can plan and design improvements and modifications to best meet the needs of customer.

Overseeing

Take all necessary measures towards ensuring administrative capabilities are in place, support the promoting and expand the marketing.

Technical meeting with the customer & end user group to ensure a full understanding of the capabilities of the products.

The proper handling of technical problems, contract changes, information flow, etc, with the customers.

Advising

Advise customers of the best methods of application of the products and advise the solution of any problem that may arise in such applications.

Advise and assist when necessary, in identifying potential in country requirements of goods and services and in monitoring, obtaining and evaluating bids and purchase orders.

Assisting

In defining all technical problems arise and communicating the solutions to the respective parties. Assist in the preparation and review of technical documents including reports to ensure an accurate and well understood transfer of technical concepts related to the products.

In obtaining prompt payment for all services and products sold.

Assist customer personnel who scheduled to visit the United States of America for training or others matters related to the products.

ALL activities in Egypt includes cultivate the Principal's contacts in Egypt in pursuit of the aims of our agreement.

Provide assistance in marketing travel arrangements.

Clients

TIG established in June 2004. In this short time TIG represents Three European firms :

- 1- Vitrociset Grouppo (Italy)
- 2- Yugoimport SDPR (Serbia)
- 3- PIT (Poland)

TIG – Canada established in March 2005. In this short time TIG – Canada represents : Bird – X (Canada)

TIG becames a consultant for most of the agents of American and West European firms in EGYPT such:

A- Thales (France) Contact their office in Egypt MR : halim Assem Tel :2 0122101066 MG : Ashraf Hakim Tel : 2 010408755

B- Lockheed Martin (USA) Contact their office in Egypt Dr . Mustafa Sharaf Tel : 20122106083 202 414 6858

C- Oshkosh (USA) Contact their office in Egypt Dr. Hassan El litly (Director) Tel : 202 290 2532

D- Sabiex Int. (Belgium) Expal (Spain) Mecar (Belgium) Representative in Egypt Mr EMAD Abed El-Razik Tel : 20101901909 / 2023038209

Contact us



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